

Today, data and telephone networks should work both separately and together. They should also deliver leading-edge telephony features to power today's business. A Nortel Networks Meridian™ 1 telecommunications solution gives you all that, and more. That's why Meridian 1 systems are the most popular PBXs in the world.

eXecute

faster, better—and more profitably

Purchase your Meridian 1 system through BellSouth and you get more than just technology. You also get flexibility and business assurance that only BellSouth delivers. Trade in your PBX on a Meridian 1 system from BellSouth and you'll get savings on hardware, leasing costs, technology enhancements and related services.

Meridian 1's profit-building features help users excel in business operations

Reliability and scalability—25 years' experience supports Meridian 1's carrier-grade, 99.999% reliability for 60 to 100,000 lines. You can build long-range business plans on that performance.

Easy-to-integrate Voice over IP (VoIP) preserves investments in telephone, fax and WAN infrastructure. VoIP can also reduce traffic costs between Meridian 1 systems at remote sites.

Unified messaging saves time and reduces errors in voicemail, e-mail and faxes.

Call center solutions can help boost productivity and customer satisfaction with features like skills-based call distribution and easy call conferencing.

eXcel

in your business processes

BellSouth provides real business value

BellSouth flexibility—the ability to meet your individual business needs—is the key to delivering the technology that adds to your profitability. That's why BellSouth is a leading Nortel Networks distributor.

From consulting services to technical support, BellSouth leads the industry in delivering solutions tailored to meet your business needs.

fleXibility

is what BellSouth delivers

The **BellSouth and Nortel Networks alliance** offers you the very best in business telecommunications systems as well as expert solutions for today's advanced business challenges. BellSouth can help you plan solutions that are cost-effective now and provide economical growth paths for the future.

Business assurance—secure, reliable solutions from BellSouth give you peace of mind—because help from a trusted provider is just a phone call away.

Upgrade now and get extra savings—only from BellSouth:

- Save up to **40%** on your new system with trade-in and special BellSouth offers*

* On qualifying orders

- **FREE** VoIP technology upgrade credits*

* With signed 36-month maintenance agreement, up to five years maximum

- **FREE** software upgrades for the life of your contract
- **FREE** installation and discounted rates on Primary Rate Interface (PRI) Service

- **Special 0%** fair market value lease financing

Expect more. Get more. Learn more at:
www.bellsouth.com/pbxchange/
 or fill out the attached reply card and mail it today.

Yes! I want to hear more about this offer.

Please answer these questions to help us better understand your needs.

Name: (please print)

Title:

Company Name:

Daytime Phone:

E-mail:

1. My current PBX system is a:

- Fujitsu Avaya
 Siemens Other

2. My PBX system is this many years old:

- 1 to 3 8 to 10
 4 to 7 More than 10

3. I receive the following network service from a local provider:

- Primary Rate ISDN Channelized Megalink
 Analog Trunks

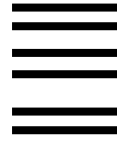
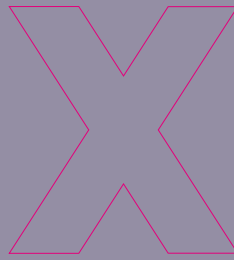
4. I plan to upgrade to Voice over IP in:

- 6 months 3 years
 1 year Unknown
 2 years

Complete this card, tear along perforation and drop in the mail.



Take advantage of these great savings—only from BellSouth. Fill out the attached reply card and mail it today.



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Upgrade to Release 25 now and get extra savings—only from BellSouth:

- Save up to **40%** on your new system with trade-in and special BellSouth offers*
** On qualifying orders*
- **FREE** software upgrades for the life of your contract
- **FREE** installation and discounted rates on Primary Rate Interface (PRI) Service
- **FREE** VoIP technology upgrade credits*
** With signed 36-month maintenance agreement, up to five years maximum*
- Special **0%** fair market value lease financing

extra savings

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